

Museumization of olive oil mills: instruments for conservation of the heritage of the olive grove culture

Diego Ortega Alonso, Juan Antonio Parrilla González

Abstract: Opposed to the historical concept of the olive oil mills as places just for transporting the fruit, milling and olive oil production, the growing interest in its museumization is turning them into gastronomic, cultural and ethnographic points of reference. This study analysed the components of the museumization of Andalusian olive oil mills, using the Qualitative Comparative Analysis (QCA) technique and employing the fuzzy-set approach (fsQCA). To that end, it draws on the definition of museum put forward by the more progressive elements of the International Council of Museums (ICOM). The main implication from the results is that olive oil mill professionals should adapt the museum offer according to the needs and aspects identified by the causality results of the model, and design museumization strategies with actions tailored to olive oil tourism, in order to more effectively tackle the transformations needed in the sector and enable the conservation of olive cultural heritage.

Keywords: olive oil mill, corporative museum, heritage, rural environment, olive grove culture, conservation, museumization, QCA

Musealización de almazaras: instrumentos para la conservación patrimonial de la cultura del olivar

Resumen: Frente al histórico concepto que arrastran las almazaras como lugares donde exclusivamente se produce el transporte del fruto, molturación y elaboración del aceite de oliva, el creciente interés por su musealización las está convirtiendo en referentes patrimoniales de carácter tanto gastronómico, como natural, cultural y etnográfico. Este estudio analiza los componentes de musealización de almazaras de Andalucía, mediante la técnica Qualitative Comparative Analysis (QCA) y empleando el planteamiento fuzzy sets (fsQCA), en virtud de los postulados de la definición de museo de las corrientes más progresistas del International Council of Museums (ICOM). La principal implicación de los resultados obtenidos es permitir a los profesionales de almazaras configurar las adaptaciones y la oferta museística en función de las necesidades y aspectos valorados, y diseñar estrategias de musealización con acciones adaptadas al turismo oleícola, para abordar las necesarias transformaciones del sector de manera más eficaz y para la conservación del patrimonio cultural olivarero.

Palabras clave: almazaras, museo corporativo, patrimonio, desarrollo rural, cultura del olivar, conservación, musealización, QCA

Musealização dos lagares de azeite: instrumentos de conservação do património cultural do olival

Resumo: Contrariamente ao conceito histórico dos lagares de azeite como locais de transporte de frutos, moagem e da produção azeite, o crescente interesse pela sua musealização está a transformá-los em pontos de referência gastronómicos, culturais e etnográficos. Este estudo analisou os componentes da musealização dos lagares de azeite andaluzes, utilizando a técnica de Análise Comparativa Qualitativa (CA) e empregando a abordagem fuzzy-set (fsQCA). Para isso, baseia-se na definição de museu apresentada pelas correntes mais progressistas do Conselho Internacional de Museus (ICOM). A principal implicação dos resultados obtidos é permitir aos profissionais de lagares configurar as adaptações e a oferta museística em função das necessidades e aspetos avaliados, e conceber estratégias de musealização com ações adaptadas ao turismo oleícola, para fazer face às transformações necessárias do sector de forma mais eficaz e para a conservação do património cultural olivícola.

Palavras-chave: lagar de azeite, museu corporativo, património, meio rural, cultura do olival, conservação, musealização, QCA

achieving the sustainable development of rural olive oil producing areas, and ensuring the future of the society that lives there (Mozas-Moral *et al.* 2020). In recent decades, traditional farming of olive trees has been threatened by socio-economic conditions, particularly the appearance of intensive and super-intensive olive groves that exacerbate the abandonment of traditional olive groves and cause the deterioration of ecosystems (Duarte *et al.* 2008). Olive oil mills, as entities sustained by the social economy, find themselves faced with a unique opportunity to develop local initiatives capable of harnessing the extraordinarily rich heritage of olive culture. Particularly notable among these initiatives is museumization.

—*The concept of museum in the context of olive oil mills*

The definition of a museum is an issue that has been under study for several decades and has been approached from a multidisciplinary perspective by professionals from various fields. Recently, this definition was the subject of debate within the ICOM, the international organization of museums and museum professionals that is supported by UNESCO and has consultative status with the United Nations Economic and Social Council.

The current definition of a museum was agreed on in 2007. According to said definition, museums are non-profit institutions of a permanent nature, which are open to the public and are at the service of society and its development, and which acquire, conserve, research, communicate and

exhibit the tangible and intangible heritage of humanity and its environment for the purposes of education, study, and enjoyment.

At the last ICOM General Conference in Kyoto in 2019, the more innovative elements of ICOM were committed to implementing a new definition of a museum. The proposed new definition conceives the museum as a democratized, inclusive and polyphonic space for critical dialogue about the past and the future, which recognizes and addresses the conflicts and challenges of the present, while holding artefacts and specimens in trust for society, safeguarding diverse memories for future generations, and guaranteeing equal rights and access to heritage for all people (ICOM 2019). This trend advocates for the incorporation of concepts such as inclusion, to raise the visibility of the diversity of society and to be able to meet the needs of all audiences, as well as highlighting concepts such as transparency, dignity, justice, equality and well-being, underpinning the crucial role that museum professionals play in their respective societies (Ortega-Alonso & Padilla-Fernández 2019). In light of these arguments, we formulate the following propositions:

- Proposition 1. Inclusive and democratized museum activities *positively influence the degree of museumization of olive oil mills.*
- Proposition 2. The use in the museum of artefacts and objects that have been preserved by society *positively influences the degree of museumization of olive oil mills.*



Figure 2.- Different elements of the museamization of olive oil mills: Figure 2A. Overhead view of the Museum of the Olive Oil Culture, Baeza (Jaén, Spain). Figure 2B. Interpretative area of historic olive oil mill in the same museum. Figure 2C. Interpretative museumization of stone olive oil mill with a donkey. Figure 2D. Interpretative taste of olive oil flavours by the visitors of museum. Source: own production..

The important role of olive oil mills as drivers of social development and structural change in municipalities (Mozas-Moral 2019), implies that the spaces occupied by agricultural cooperatives can be understood as a collective good. The community's sense of belonging to these spaces and the dialogue with them, endows them with significance and the capacity to stimulate dialectic and dialogic exchanges between all the parties involved, and of course means they are apt for museumization (El Museo Transformador 2020), using the communicative resources of museographic language for educational purposes. Based on these arguments, the following proposition is put forward:

- Proposition 3. Museumized activities that foster dialogue with the public *positively influence the degree of museumization of olive oil mills.*

Industrial heritage has a set of intrinsic characteristics that lie within cultural heritage. The reappraisal of this industrial heritage in the olive oil industry is part of the strategy being applied by olive oil mills in their museumization processes. In the specific case of historical industrial heritage, it has centred on production processes and disused machinery (Rojas-Sola *et al.* 2021). The perception of museum cultural heritage in Southern Europe, where these kind of mills are to be found, includes dimensions such as the capacity of preserving cultural assets and effectively communicating their importance, the quality of commodification for visitor use, and the ability to foster intercultural competence and promote intercultural dialogue (Carbone *et al.* 2020).

— Museums, olive oil mills and olive oil tourism

Tourism as an economic activity has had a great social and territorial impact since the 20th century (Blanco Romero *et al.* 2021). In general terms, olive oil tourism can be defined as an experiential tourist activity combining food,

culture, and the production and knowledge of olive oil. (Parrilla-González *et al.* 2020). Such experiences are based on tourism, especially cultural tourism (Herrero 2011) and what is known as Special Interest Tourism (SIT). In the case of olive oil tourism, these may include activities such as visiting an olive grove; taking part in olive harvesting; visiting olive oil mills, interpretation centres or museums (Parrilla-González *et al.* 2020). There is another type related to industrial heritage tourism, which expands the cultural experience available to tourists. It is a way for them to find out about past and present economic activity, technology and working conditions, providing an inventory of heritage elements for conservation and research (Vargas-Sánchez 2015). In this context, the museumization of olive oil mills lies within the frame of the so-called corporate museums (Danilov 1991), as the companies that set them up need to appropriately share and transfer organizational memory to strengthen their brand identity (Matricano 2017).

The corporate museums are physically located in the mills themselves and are managed by the organizations (in this case, companies in the olive oil sector). They are powerful marketing tools (Bonti 2014) capable of transferring the set of knowledge and values held by the companies to the museum's customers and visitors. This transfer of knowledge and values has been called organizational memory (Danilov 1992; Katriel 1994; Nissley & Casey 2002). However, when doing so it is essential to bear in mind the strategic lines of the definition of the museum in order to preserve the olive oil heritage and the organizational memory of these olive oil mills. The virtualization of these spaces have evolved to become museums designed for educational activities (Rojas-Sola *et al.* 2021). Thus, industrial agri-food facilities such as olive oil mills can become tourist resources and effective tools for the promotion and preservation of rural heritage and quality agri-food products (Armesto-López & Gómez-Martín 2005; Kivela & Crofts 2006). These arguments lead to the formulation of the following proposition



Figure 3.- Interpretative explanation for tourists of the olive oil cellar. Picualia olive oil mill, Bailén (Jaén, Spain). Source: own production.

- Proposition 4. The activities linked to the rural and ethnographic development of the territory *positively influence the degree of museumization of olive oil mills.*

— *New ways of preserving rural heritage*

For decades, olive oil cooperatives have been undergoing a transformation through which they are becoming diverse ecosystems, spaces of social cohesion for the inhabitants of the rural environment where they are located, fomented by the different technological and social innovation strategies that have been implemented in recent years (Sánchez-Martínez *et al.* 2020). Olive oil mills are beginning to take on a role in which they become reservoirs of rural and ethnographic knowledge about the territory, which not only concerns the inhabitants of the municipalities where they are located, but also constitutes an element attracting the attention of those who see the rural environment as secondary (Ortega-Alonso & Padilla-Fernández 2019). The presence of traditional crops and local products, the perpetuation of historical land uses and agricultural practices, and the existence of architecture related to agricultural activity are considered by UNESCO as the most important markers of integrity (Gullino & Larcher 2013).

Some studies in the context of wine museums that address the wine tourism experience suggest that wine

tourism professionals should integrate technology in an effective and non-intrusive way to provide visitors with an engaging, multisensory experience (Kirova 2020). Castillo-Canalejo *et al.* (2020) segment food tourism according to the motivations for the visit, distinguishing between gastronomic experience and novelty; hedonism and leisure; and the visitor's relationship with the proposed experience. These activities are also based on interaction and dialogue between the public and museum spaces, shaping the demand for green or sustainable tourism (Montella 2017). Monitoring the relationship between the ecological footprint and tourism is a key issue in defining the overall sustainability of the tourism business (Gössling *et al.* 2002), in line with the positive outcomes that ecotourism has on environmental resources and local communities (Gössling 1999; Weaver 2002; Buckley 2009).

In order to define the type of museumized activities that take place in olive oil mills, a series of approaches have been developed that emerge from the definitions of the museum discussed above. Inclusive and democratized activities are part of the strategic vision of the new museology, which addresses innovative ways of presenting exhibitions and interacting with the public to accommodate a broad cross-section of society (O'Reilly & Lawrenson 2020). Fostering dialogue with audiences through interaction therefore becomes crucial, as demonstrated by the decisive influence of museums as sites of experience and by studies on the

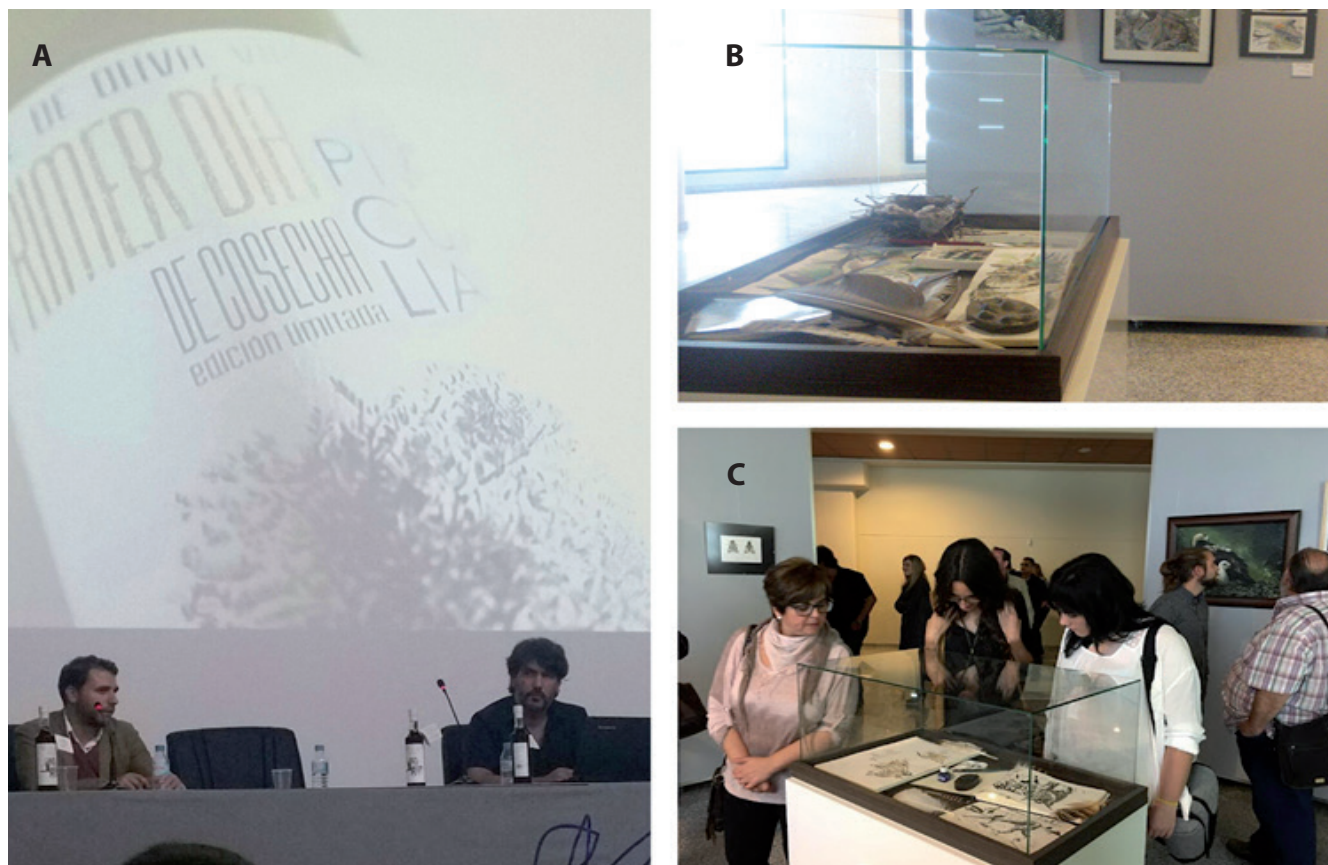


Figure 4. - A. The authors presenting First Day of Harvest in a museamized olive oil mill. Figure 4B. Elements of a painting exhibition in a museamized olive oil mill. Figure 4C. Visitors in a museamized area in the presentation of First Day of Harvest, Picualia olive oil mill, Bailén (Jaén Spain). Source: by the authors.

social behaviour of museum visitors (Tröndle et al. 2012). Based on this line of argument, we formulate the following proposition:

- Proposition 5. The level of resources allocated to promoting the museumization of the olive mill *positively influences the degree of museumization of olive oil mills.*

Material and methods

This study is focused on analysing the museumization components of olive oil mills in Andalusia, one of the main olive oil producing regions in the world, where olive oil cooperatives are a reference for their ability to stimulate rural development and preserve their heritage (Montero Aparicio 2008; Puentes Poyatos & Velasco Gámez 2009; Alonso Logroño & Bautista Puig 2012). We understand the degree of museumization as an indicator of quality in terms of the implementation of initiatives and elements related to the preservation of heritage, which are considered appropriate and economically acceptable by the organizations or entities (Haro 2012). In order to define the target population, we contacted Designations of Origin and olive oil tourism product clubs such as Oleotour Jaén, Olearum or Oleoturismo Andalucía, which cover the main olive oil mills in the world with museum content. Once the population had been determined, a search was carried out by regions of Andalusia in order to check the selected population and the object of this study. Subsequently, a structured face-to-face survey was given to the organizational heads of these entities, with responses from 46 of the 68 companies selected (67% response rate).

The study characteristics are detailed in the following table.

| | |
|------------------------|--|
| Sample universe | Olive oil mills belonging to tourist product clubs or within the network of Andalusian museumized spaces. |
| Geographical scope | Andalusia |
| Time frame | April to June 2021 |
| Population register | Oleotour Jaén, Olearum and the Andalusian Network of Museumized Olive Oil Mills (Oleoturismo Andalucía) |
| Universe size | 68 olive oil mills |
| Sampling unit | Olive oil producer and/or vendor with museumized tourism activity |
| Response rate | 67% (46 mills) |
| Profile of respondents | Directors and technicians of oil mills who have incorporated content musealization strategies in them. 83% with higher education and experience in the management of museums and interpretation centres in oil mills. 54% between 40 and 55 years. 66% men 44% women |

Table 1.- Technical Data Sheet for the Study

The QCA technique, which is based on Boolean algebra, uses a verbal, conceptual and mathematical language that yields both qualitative and quantitative results, combining the main advantages of the two (Ragin 1987). The application of QCA enables the systematic analysis of a set of cases to determine causal patterns in terms of relationships of necessity and sufficiency between a set of conditions and an outcome (Schneider & Wagemann 2010). Fuzzy-set QCA (fsQCA) has subsequently become one of the most widely-used QCA variants by overcoming one of the main drawbacks and criticisms of the original csQCA, namely its strictly dichotomous approach (Sehring et al. 2013). The fsQCA technique was developed for small sample or population settings (Ragin 1987), so the small sample universe in this study is not a shortcoming. To properly carry out this technique, the steps recommended in the literature (Schneider & Wagemann 2012) are followed, focusing on the calibration of the variables as required—both for the conditions and the outcome—followed by the analysis of the necessary conditions and finally the analysis of the sufficient conditions.

The ultimate output of fsQCA is the identification one or several antecedent combinations that are sufficient for obtaining a specific outcome, given as: $X1 * \sim X2 * X3$ sufficient for an outcome (Y). Making use of the symbols employed in this technique ($X1 * \sim X2 * X3 \rightarrow Y$), with X1, X2 and X3 being antecedents; Y the outcome; * the union; and \sim the absence or negation, in this case the opposite value to X2 (1 - X2).

This methodology helps us to create and establish causal models from surveys that collect the perceptions of the interviewees. Therefore, similar models of museumization, conservation elements, sustainable development indicators (SDG) and other areas susceptible to study could be created, since the innovative nature of this technique offers relevant results.

Results and discussion

The fsQCA technique is applied together with different variables related to the definition of museumization, which in turn is in line with the definition of museum considered in the study and taken into account when collecting the data. The variables that make up the proposed model are detailed in Table 2.

Source: own production

The results obtained (Table 3) show that the first configuration presents raw coverage of 59%, pointing to relationships between the degree of museumization of olive oil mills and the promotion of activities linked to the rural and ethnographic development of the territory, the use of objects related to the activity of the mill as a means of interaction and promoting dialogue with the public, and the level of resources allocated to such activities in these mills in order to preserve the heritage of the olive grove.

| Outcome variable | Description | |
|---|--|------------------------|
| Dmuseu | Degree of museumization of olive oil mills | Categorical variable* |
| Condition variables | Description | |
| Adialog | Museumized activities that encourage dialogue with the public | Dichotomous variable |
| Ainclusive | Inclusive and democratized museumized activities | Dichotomous variable |
| Adevelop | Activities linked to the rural and ethnographic development of the territory | Dichotomous variable |
| Aartefacts | Artefacts and objects that have been preserved by society and are used in the museum | Dichotomous variable |
| Resources | Level of resources allocated to the promotion of the museumization of the olive mill | Categorical variable** |
| <p>* Five-level categorical variable (not at all museumized, not very museumized, somewhat museumized, museumized, very museumized). Calibrated according to Rihoux & Ragin (2009).</p> <p>** Four-level categorical variable (none at all; very little; some; a lot). Calibrated according to Rihoux & Ragin (2009).</p> | | |

Table 2.- Variables used for the fsQCA technique

| | Raw coverage | Unique coverage | Consistency |
|---|--------------|-----------------|-------------|
| $\sim A.dialog^* \sim a.inclusive^* a.develop^* a.artefacts^* resources$ | 0.594118 | 0.037957 | 0.801428 |
| $\sim A.dialog^* a.inclusive^* a.develop^* \sim a.artefacts^* resources$ | 0.391176 | 0.035894 | 0.908571 |
| $A.dialog^* \sim a.inclusive^* \sim a.develop^* a.artefacts^* resources$ | 0.320588 | 0.020588 | 0.833333 |
| $\sim A.dialog^* \sim a.inclusive^* \sim a.develop^* a.artefacts^* resources$ | 0.191176 | 0.020316 | 0.81250 |
| Model coverage | 0.897059 | | |
| Model consistency | 0.835616 | | |

Table 3.- Results of the fsQCA analysis

Similarly, it is worth highlighting the second causal configuration, which again includes the degree of museumization of the mills depending on inclusivity variables, together with activities linked to the rural and ethnographic development of the territory, as well as the level of resources allocated to these activities. The results show raw coverage of 39.11%. Presenting fsQCA results generally entails explaining the two most relevant causal configurations, although we can also consider a third one in

this case. The causal configuration with the third highest raw coverage, 32.05%, reflects how the variables that capture activities to strengthen dialogue with the public, the use of objects related to the activity of the olive mill as a means of interaction, and the resources to enhance museum activity have a positive relationship with the degree of museumization of olive oil mills.

Source: own production

Overall, this model presents a coverage of 89.70%, which denotes the proportion of organizations that are explained by the variables considered, and a total consistency of 83.56% of the cases. We will focus on developing the first model, as this is the one with the highest raw coverage (<59%) and a consistency of 80%:

$$GMuseu = \sim A.dialog^* \sim a.inclusive^* a.develop^* a.artefacts^* resources$$

The causal relationships in this first model offer conclusive results enabling us to identify relationships between the degree of museumization of olive oil mills and the conservation of the heritage linked to olive grove culture (Mozas-Moral *et al.* 2020).

• *Causal relationship 1. Rural and ethnographic development*

In the first causal relationship, the interaction between people and natural environments is considered an exceptional universal value (Gullino & Larcher 2013). The role of olive oil mills in stimulating rural development has been addressed in several studies (Montero Aparicio 2008; Puentes Poyatos & Velasco Gámez 2009; Alonso Logroño & Bautista Puig 2012). Furthermore, studies such as that by Domon and Ruiz (2011) point to historical and ethnographic resources as valuable content for conservation. At the same time, they draw on the criteria for nominating cultural landscapes set out in the UNESCO standard for evaluating OUV; that is, the suitability of a site as world cultural heritage (VV.AA. 2007).

• *Causal relationship 2. Objects and artefacts*

With regard to the second causal relationships, studies such as those carried out by Tregua *et al.* (2018) are in line with the results obtained here, emphasizing the importance of the local context and the showcasing of olive oil mills' heritage objects. Artefacts and objects that have been used throughout history and by successive Mediterranean civilizations are appropriate for use in the museumization of olive oil mills (Rojas-Sola *et al.* 2021; Loumou & Giourgia 2003) and should play a central role in showcasing olive grove culture and safeguarding local knowledge.

• *Causal relationship 3. Resources*

The use of resources and plans to develop olive oil mills' museumization policies is supported by studies such as

that by Farina (2002), who recommends using them to gain an understanding of the dynamics of the changing landscape. As Selman and Knight (2006) points out, resource use and allocation comprises the main element involved in the conservation of ecosystems and the development of traditional agricultural products; as such, the objectives of landscape planning lie partway between the natural-cultural and the socio-economic. The degree of resource use has an exponential effect on the dimensions of innovation in the olive sector, ultimately allowing olive oil mills to set themselves apart at a competitive level (Sánchez-Martínez *et al.* 2020). The implementation of technological elements and the processes of virtualization of these spaces is becoming common practice and essential to the interaction between the public and the content on offer (Rojas-Sola *et al.* 2021).

This new model has made it possible to establish causal relationships, in turn enabling the showcasing of olive oil mills as effective museums that foster the development of strategies and tools to prevent the abandonment of olive oil heritage and promote its conservation. However, we have found no other studies on the degree of museumization of olive oil mills in relation to criteria such as the variables used in this model to identify causal relationships. Similarly, no studies to date have assessed the traditional elements to be used in the museumization of olive oil mills or the most relevant aspects in these conversion processes, which may open up new lines of related research in the future.

Olive grove culture should be studied from a multi-faceted perspective that incorporates the aspects related to the most important markers of the integrity of heritage according to UNESCO, as well as the adaptation of olive oil industrial facilities in line with the Cultural Heritage Value Chain. By transforming these spaces into museums to preserve the related artefacts and objects in an inclusive way, with the educational aim of safeguarding their memory, within a scope that includes the heritage values linked to landscapes and the conservation of identity (Antrop 2005), the major cultural value of the traditional olive grove can be preserved and protected.

Conclusions

This paper has analysed aspects related to the definition of museum that has been the subject of debate within the ICOM, applying the different conceptual areas into which this issue is divided within the context of the museumization of olive oils mills to promote and preserve olive oil heritage. The risk of the traditional olive grove disappearing would entail a very negative environmental impact, as well as being an irreplaceable cultural loss. After conducting a literature review on the definition of a museum and its implications in terms of preserving the cultural heritage of the olive grove, the study addresses key aspects in the museumization process, where the cooperatives act as a driver of development and territorial

conservation in rural areas. Moreover, they provide key elements for the development of initiatives related to social innovation applied to the olive oil sector, and the virtualization or modernization of their facilities, which have an impact on new forms of conservation of rural heritage.

Based on the exploration of the progressive proposals for defining a museum within the framework of the study carried out using fsQCA, the results allow us to generate a model of practical application and of novel utility for companies in the olive oil sector. This model will help them implement initiatives aimed at the museumization of olive oil mills to preserve the heritage of olive grove culture. In terms of practical implications, this model contributes to the conservation and enhancement of ethnographic heritage, rural development and the use of resources to revitalize olive oil producing rural areas.

The results of the fsQCA analysis indicated that the degree of museumization of Andalusian olive oil mills is high. These museumized mills, in addition to producing olive oil, implement activities linked to the rural and ethnographic development of the territory, use objects related to the mill's activity as a means of interaction, encourage dialogue with the public, and allocate resources to carry out activities in their facilities. The study of these initiatives is very useful when it comes to fostering the conservation of Andalusian olive oil heritage and the development of future lines of research related to efforts to ensure it remains a cultural touchstone, as it has been over the course of the last five millennia. In this regard, the conservation of the olive grove landscapes and the museumization of olive oil mills can be a spur to take on the challenges facing the rural world of the Mediterranean basin.

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Author/s



Diego Ortega-Alonso
info@diegortegalonso.com
Universidad de Jaén. Departamento de Didáctica de la Expresión Plástica
<https://orcid.org/0000-0002-4190-1871>

Licenciado en Bellas Artes por la Universidad de Granada. Máster en Investigación y Educación Estética y Doctor Internacional en Patrimonio por la Universidad de Jaén, con la calificación CUM LAUDE. Sus líneas de trabajo tienen un carácter marcadamente interdisciplinar, abordando áreas que van desde la actividad artística hasta investigación en patrimonio, comunicación de la ciencia a través de las artes, educación artística, ilustración científica, implementación de proyectos de innovación social o inclusión de las personas con discapacidad intelectual y otros colectivos en riesgo de exclusión social a través de las artes y la divulgación científica. Agente de Innovación del Ayuntamiento de Bailén y finalista al mejor e-facilitador europeo en 2020, también ha sido responsable e IP de varios proyectos financiados por la Fundación Española para la Ciencia y la Tecnología en diferentes convocatorias para el Fomento de la Cultura Científica, Tecnológica y de la Innovación. Su currículum incluye más de una treintena de artículos y publicaciones en las que ha participado como autor o como colaborador con sus ilustraciones y pinturas, así como varios premios nacionales e internacionales de carácter artístico o relativos a la comunicación de la ciencia a través del arte y la innovación social. En el ámbito de la pintura y la ilustración científica, además de exponer sus obras en España, Ecuador, Portugal, Argentina o Colombia, destaca por su actividad docente impartiendo talleres, conferencias y simposios en universidades, centros de investigación o espacios naturales tan

relevantes como la Pontificia Universidad Católica de Quito, Mashpi Lodge (National Geographic, Ecuador), Universidad de Sevilla, Museo Nacional de Ciencias Naturales de Madrid, Yacimientos de Atapuerca (España), o Parque Nacional del Serengeti (Tanzania). Sus obras han sido publicadas en revistas científicas, tesis doctorales, libros de texto, material docente y otras publicaciones.



Juan Antonio Parrilla-González
japarril@ujaen.es
Universidad de Jaén. Departamento de Economía
<https://orcid.org/0000-0003-3849-8775>

Diplomado en Ciencias Empresariales y Licenciado en Administración y Dirección de Empresas por la Universidad de Jaén. Máster Oficial en Economía y Desarrollo Territorial por las Universidades de Jaén, Huelva, Cádiz y Doctor en Ciencias Sociales y Jurídicas con la calificación CUM LAUDE. Sus líneas de investigación se centran en el sector de los aceites de oliva y la cultura del olivar desde una perspectiva multidisciplinar destacando trabajos relacionados con el oleoturismo, la innovación social y la utilización de almazaras como entidades útiles para desarrollar iniciativas educativas, patrimoniales y diversificadoras. Se incluyen diversos capítulos de libro y monografías en torno a las almazaras cooperativas como instrumentos de dinamización del territorio, así como diferentes artículos de investigación de impacto en el Journal Citation Index relacionados con el sector del olivar. Desde 2015 realiza labores de coordinador de diversas entidades cooperativas y almazaras, ejerciendo como secretario del Centro de Interpretación de Olivar y Aceite situado en Úbeda (Jaén). A partir de 2017 se han sucedido varios contratos de transferencia de investigación con la empresa Picualia (Bailén, Jaén), considerada una de las almazaras modelo del siglo XXI y premiada como Mejor Almazara de España. Actualmente ejerce como Profesor Interino en el Departamento de Economía de la Universidad de Jaén desde Septiembre de 2017. Destaca la Codirección del Experto Universitario en Redes Sociales y Comercio Electrónico aplicado al sector del olivar en la Universidad internacional de Andalucía, y la docencia y organización de distintos Tribunales de Evaluación de la Escuela Internacional de Gerencia (Granada) y de ESIC: Business School. En la Universidad de Jaén la docencia impartida tanto en grados como Másters se caracteriza por ser variada y bilingüe.

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