



# Understanding tourism consumer behavior using biometric technologies: bibliographic review and research agenda

Comprensión del comportamiento del consumidor turístico mediante tecnologías biométricas: revisión bibliográfica y agenda de investigación

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#### Abstract

Recent technological advances, particularly in biometrics, have significantly impacted the tourism industry. Amidst the COVID-19 pandemic, these technologies have grown rapidly, posing challenges and opportunities in utilizing the resulting data. This study aims to develop a research agenda concerning biometrics in tourism consumer behavior, detailing what biometric data entails and outlining its diverse applications. Through a bibliographic review of 422 recent papers, employing machine learning and artificial intelligence techniques, we extracted keywords, topics, and frequencies using the methodological approach of corpus linguistics and latent Dirichlet allocation algorithm. The results identified 26 topics, including "KPIs"," Techniques", "Personalization", "Health", and "Travel and transport". Furthermore, we observed that the COVID-19 pandemic has dramatically impacted the tourism sector, with "Health" present in four categories. The practical implications of our study suggest that companies can find the issues that most concern the tourism consumer in the lines of research presented in the research agenda, paying particular attention to the lines developed in the research agenda involving "personalization", "travel and transport" and "health".

"Keywords: biometric analysis, corpus linguistics, consumer behavior, tourism, research agenda.

#### Resumen

Los recientes avances tecnológicos, especialmente en el campo de la biometría, han tenido un impacto significativo en la industria turística. En medio de la pandemia de COVID-19, estas tecnologías han crecido rápidamente, planteando retos y oportunidades en la utilización de los datos resultantes. Este estudio pretende desarrollar una agenda de investigación sobre la biometría en el comportamiento del consumidor turístico, detallando lo que implican los datos biométricos y esbozando sus diversas aplicaciones. Mediante una revisión bibliográfica de 422 artículos recientes, empleando técnicas de aprendizaje automático e inteligencia artificial, extrajimos palabras clave, temas y frecuencias utilizando el enfoque metodológico de la lingüística de corpus y el algoritmo de Asignación Latente de Dirichlet. Los resultados identificaron 26 temas, entre ellos "KPI", "Técnicas", "Personalización", "Salud" y "Viajes y transporte". Además, observamos que la pandemia COVID-19 ha tenido un impacto dramático en el sector turístico, con "Salud" presente en cuatro categorías. Las implicaciones prácticas de nuestro estudio sugieren que las empresas pueden encontrar los temas que más preocupan al consumidor turístico en las líneas de investigación presentadas en la agenda de investigación, prestando especial atención a las líneas desarrolladas en la agenda de investigación que implican "personalización", "viajes y transporte" y "salud"."

Palabras clave: análisis biométrico, lingüística de corpus, comportamiento del consumidor, turismo, agenda de investigación.

### 1. Introduction

The competitiveness of the tourism sector has increased in the 21st century. A key factor that has driven this shift is the digital revolution (Moutinho et al., 2011; Saura & Bennett, 2019). For instance, in 2019, the annual growth of the tourism sector reached 3.5% for the ninth consecutive year, exceeding the corresponding growth rate of the global economy (2.5%; WTTC, 2022). However, this growth trend was dramatically disrupted in early 2020 by the COVID-19 pandemic, a worldwide emergency caused by the new SARS-CoV-2 coronavirus (WHO, 2019). As a result of nationwide lockdowns and travel restrictions, the global tourism industry declined by 50.4% in 2021. In 2022, the annual growth rate in the tourism industry exceeded 5.8%, and according to recent estimates, a return to 2019 levels (i.e., 10.3%) can be expected by the end of 2023 (WTTC, 2022).

Despite the gradual global recovery, the COVID-19 pandemic has had several lasting effects on the tourism industry (Al-Ababneh et al., 2022; Devkota et al., 2022). On the one hand, border closures and restrictions on the movement of tourists have had devastating economic and social effects on the industry (Unguren & Arslan, 2022; Machová et al., 2021). On the other hand, the global crisis caused by the COVID-19 pandemic has considerably accelerated the digitization that had already taken place in recent years in the tourism sector (Reyes-Menendez et al., 2018).



The trend towards digitization forced companies to accelerate the development of supporting technologies and to develop new and innovative strategies to sustain the industry during this difficult period (Krajčík et al, 2023). Accordingly, in the wake of the COVID-19 pandemic and in view of its consequences, digitization is increasingly seen as a transformational opportunity for many actors in the sector (Sigala, 2020).

Currently, many different biometric analysis techniques are used in the tourism sector, such as: fingerprint analysis—a technique that scans the surface of an individual's fingers with a scanner (Maltoni et al., 2009); eye tracking, a technique that allows the analysis to be performed on a fixation point (position of the user's gaze); scan path (gaze trajectory); heat maps (areas of interest) (Shokishalov, 2019).

The International Biometrics Identity Association (IBIA) defines biometric technology as "an automated method that allows the identification and verification of the identity of a living individual based on physiological characteristics or behavioral types" (IBIA, 2018). More generally, biometric technologies can measure a user's physical and behavioral characteristics through identification and authentication and detect and draw inferences about a user's personality and intentions, among other things (Crampton, 2019). Thus, the overarching goal of biometric analysis is to "mine" all available data about users and their behavior (Zuboff, 2019).

There is a growing interest in biometric technologies as the subject of this research. To highlight this interest, we have followed the research of Reyes-Menendez et al. (2023) and created Figure 1. In this Figure, we can see the searches carried out worldwide in the last 5 years with the corresponding search term "biometric technologies" in the category "companies and industries". The results of the searches in Google Trends highlight the interest of researchers in a specific topic (Reyes-Menendez et al., 2019). Companies and professionals use Google Trends to understand search trends related to specific products, services, or topics (Liu et al., 2021) as it provides a real-time view of the events, news, and topics of public interest that are generating the most search interest (Jun et al., 2018).

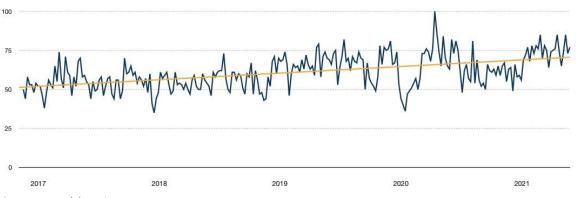


Figure 1 - Evolution of searches for the keyword "biometrics" in Google Trends (accessed on 05 May 2021)

Source: own elaboration

During the COVID-19 pandemic, consumer behavior was investigated extensively using biometric analysis, which can be used to obtain data unintentionally generated by individuals (Ariely & Berns, 2010; Cascio et al., 2015; Kim et al., 2021). In addition to its academic value, this information also has significant practical implications. Specifically, businesses can use an individual's data to understand better the factors affecting consumer behavior, which helps to understand consumer behavior and needs better. However, the use of biometric scanning technologies in the tourism sector has yet to be evaluated thoroughly (Loureiro et al., 2020), suggesting the urgent need for a comprehensive investigation into the applicability of biometric analysis in researching tourist behavior. In this framework, this study is proposed as an indispensable tool to tackle the complexities of consumer behavior in the tourism industry in a post-pandemic and digital transformation context by creating a research agenda, identifying key issues related to tourism consumer behavior, and examining how biometric analytics technologies can be meaningfully applied to analyze tourism consumer data.

The remainder of this paper is structured as follows: Section 2 presents the literature review; Section 3 presents the methodology used to conduct this study; Section 4 presents the main results, followed by Section 5 where the discussion and conclusions are presented.



#### 2. Literature review

Tourism consumer behavior has been investigated extensively in a number of previous studies (e.g., Li et al., 2013; Hultman et al., 2015; Han, 2021; Chiu & Cho, 2022; Lai et al., 2022). However, as technology advances, there is a need to adopt more sophisticated methods to understand tourists' emotions and decisions better.

Among the tools we can find to measure the behavior of the tourist consumer are the psychophysiological techniques used to measure the physiological responses of the human body concerning mental or emotional activity. This includes techniques such as electroencephalogram (EEG), galvanic skin response (GSR), heart rate, and electrical skin conductance measurement, among others. These tools are used to understand individuals' emotional and cognitive responses (Boz & Koç, 2022). In addition, we can find neuromarketing tools, a subset of psychophysiological tools specifically applied in marketing and advertising. These tools help to understand how the human brain responds to different marketing stimuli. Examples of neuromarketing tools include EEG, eye tracking, and functional magnetic resonance imaging (fMRI). In tourism, these tools can be used to better understand how consumers respond to tourism destinations, experiences, and promotions (Ali Gaafar & Al-Romeedy, 2022).

On the other hand, biometric tools are a broader range of techniques used to measure and analyze individuals' physical characteristics or biological behaviors. This includes physiological responses as measured by psychophysiological and neuromarketing tools and physical characteristics such as fingerprints, facial recognition, and voice recognition, among others. In the context of tourism and hospitality, biometric tools can be used for customer identification, customer experience analysis, and service personalization (Babaç & Yüncü, 2022; Neo & Teo, 2022).

Among the studies that explored the use of various biometric analysis techniques, González-Rodríguez et al. (2020) assessed the possibility of using facial expressions as an instrument to measure consumer satisfaction in the tourism sector. The research develops a theoretical model that examines how emotions detected through facial expressions influence customer satisfaction and uses structural equation modeling to test the hypotheses. The findings show that happiness is the most experienced emotion, and that both positive and neutral emotions have a positive and significant effect on overall satisfaction, while negative emotions have a negative and significant impact on overall satisfaction. It also highlights the moderating role of gender in these relationships. The research concludes that the emotional responses detected by the facial expression recognition device are a good indicator for assessing the overall satisfaction derived from the service provided at a heritage tourism site. Similarly, in a study where facial recognition was used to investigate the spontaneous emotions of tourism consumers, Li et al. (2018) examine the use of psychophysiological measures in tourism, focusing on the usefulness of methods such as skin conductance (SC) and facial electromyography (EMG) to track emotional responses to tourism destination advertisements. The results show that, compared to self-report measures, psychophysiological measures can better distinguish between different destination advertisements and between different dimensions of emotion, which suggests the effectiveness of these biometric techniques in measuring emotional responses. Similarly, in a recent study by Boo and Chua (2022), tourists' acceptance, attitude, and behavior during check-in at a hotel were analyzed using facial recognition technology. This research aims to explain how hotel guests in Singapore form attitudes towards facial recognition technology by integrating the Technology Acceptance Model (TAM), privacy calculus theory, and personal innovativeness. The study considers institutional trust, risk perception, and personal innovativeness. It also seeks to identify ways to improve the acceptance of this technology in the hospitality industry, especially among the growing population of millennials and Generation Z, who are digital natives.

One of the most common and widely used biometric analyses in the tourism sector is the eye-tracking biometric analysis technique (Scott et al., 2017). For example, in a study on different types of eye movements and their relationship with the underlying cognitive processes in consumer decision-making, van der Lans and Wedel (2017) highlight the importance of distinguishing between different types of eye movements. Furthermore, it points to the potential of eye tracking for understanding and improving managerial decision-making in various contexts and suggests that eye-movement data can help infer the selection rules and information used by consumers during decision-making, which may be crucial for improving the effectiveness of marketing strategies and business decisions (Lustigova et al., 2021).

Taking a different research direction on eye-tracking biometric analysis technology, Morosan (2018) analyzed how positive and negative emotions influence travelers' perceptions of security through an analysis based on equity and emotion theories, and by using data from 511 US air travelers, found that perceptions of safety and the benefits of disclosure had a major impact on disclosure, while positive and negative emotions influenced travelers' perceptions of safety. Zamorano et al. (2020) define the concept of a "smart airport" and analyze the acceptance of technologies at such airports, focusing on the ages of passengers and their relationship with the use of technologies. They propose a model of technology acceptance based on perceived usefulness and ease of use. The results show that using technology at airports increases passenger satisfaction, and that age is related to



technology acceptance. Higher satisfaction was found among technology users in various processes, supporting the hypothesis that technology at airports improves passenger satisfaction. Similarly, Ding (2020) investigated the use of eye tracking to study the effectiveness of emergency evacuation measures, concluding that analyzing the proportion of people following evacuation signals under various conditions can help suggest improvements in safety design and support computer simulation modeling of crowd evacuation in places such as airports or hotels.

Furthermore, in a study that combined eye tracking and electroencephalography (EEG), Coba et al. (2020) measured whether tourists' emotional and cognitive responses to their travel destinations would be indicative of their subsequent stated destination preferences. The results of this study revealed that while hotel rating summary statistics initially had a positive impact on tourists' rating and choice, their rating and choice behavior was moderated by decision difficulty. Additionally, using eye tracking, the experimental results confirmed that people spent more time weighing the pros and cons of choice alternatives. Similar to previous research on tourist destination preferences, Scott et al. (2020) used eye tracking to understand the mental processes specific to tourist behavior. Using an innovative eye-tracking method to measure the relative perceived beauty of underwater images of the Great Barrier Reef, it was found that beautiful images that are pleasing to the eye attracted more attention than ugly images. The result of their research presents eye tracking as a valuable tool for assessing the beauty of tourist environments. In line with this research, Bastiaansen et al. (2018) also conducted a neuromarketing study that analyzed EEG as a valuable tool for evaluating the effectiveness of destination marketing through early emotional responses to images of the cities of Bruges and Kyoto.

It is also important to note that several of the above-mentioned studies used neuromarketing techniques to investigate the spontaneous emotions of tourism consumers, which underlines the relevance of this approach in the analysis of emotional responses in the tourism sector, as well as the study carried out by De-Frutos-Arranz & López (2022), where through a literature review he provided an in-depth understanding of how neuromarketing contributes to revealing the implicit emotional responses of tourists that affect subsequent decision-making. In the same way, Halkiopoulos et al. (2022) aim to demonstrate how neuromarketing can provide new tools and insights into understanding and improving tourism marketing and consumer behavior in general. The research seeks to examine how the integration of cognitive and neurocognitive features can contribute to forecasting consumer behavior and create a knowledge base covering a variety of holiday destinations.

In the pre-pandemic context, the study conducted by Negri et al. (2019) shows that the willingness of the Brazilian people to use biometric analysis technologies in the airport check-in process is positive in more than 80% of those surveyed.

However, with the outbreak of the COVID-19 pandemic, practices related to biosecurity and the improvement of health and safety conditions became the salient topic of investigation. Authors such as Amankwah-Amoah (2021) carried out a review in which they linked airlines to the use of biometrics and proposed the accelerated implementation of biometrics for check-in. Meanwhile, by using the Technology Acceptance Model (TAM), El Fkharany (2022) analyzed the views of travelers in Egyptian airports on the use of biometrics in the post-COVID-19 era and found that they had the highest percentage of positive acceptance.

Similarly, Kim et al. (2021) explored how the frequency of international travel during the COVID-19 pandemic affected consumers' biosecurity attitudes. The study proposes a conceptual model based on value-attitude-behavior theory to examine whether the frequency of international travel affects the COVID-19-related biosecurity behavior of US travelers. Furthermore, Ivanov et al. (2020) presented new automation technologies as a key element in the reorganization of the tourism sector and as an opportunity to mitigate biosecurity threats to customers. Their study reveals that the impact of biosecurity threats, such as COVID-19, and government actions to curb the spread of viruses will be more severe for TTH (Travel, Tourism, Hospitality) companies with less or no automation compared to companies with a high level of automation. The study by Ioannou et al. (2021) develops a measurement scale called "Travelers Online Privacy Concerns" (TOPC) and examines its predictive validity in relation to trust and the intention to disclose four types of personal data: biometric, identifiers, biographical, and behavioral data with online travel service providers.

Key papers included in the literature review, including the authors' names, research titles, methodology, and framework are listed in Table 1. The table also specifies the main theories and methods used in the reviewed studies.



Table 1 - Major papers included in the literature review

| References                          | Title   | Methodology                      | Framework   |  |
|-------------------------------------|---|----------------------------------|---|--|
| Scott et al. (2017)                 | A review of eye-tracking research in tourism  | Systematic quantitative approach | -   |  |
| Bastiaansen et al. (2018)           | My destination in your brain: A novel neuromarketing approach for evaluating the effectiveness of destination marketing         | EEG                              | Destination image   |  |
| Li et al. (2018)                    | Using skin conductance and facial electromyography to measure emotional responses to tourism advertising                        | Biometrics                       | Emotional responses   |  |
| Morosan (2018)                      | Information Disclosure to Biometric<br>E-gates: The roles of Perceived<br>Security, Benefits, and Emotions                      | Systematic literature review     | -   |  |
| Negri et al. (2019)                 | Acceptance of biometric technology in airport check-in.   | Personal interviews              | -   |  |
| Coba et al. (2020)                  | Choosing between hotels: Impact of bimodal rating summary statistics and maximizing behavioral tendency                         | Rank-based conjoint method       | -   |  |
| Ding (2020)                         | The effectiveness of evacuation signs in buildings based on eye tracking experiment   | Wearable eye- tracking devices   | -   |  |
| González-Rodríguez et<br>al. (2020) | Facial-expression recognition: An emergent approach to the measurement of tourist satisfaction through emotions                 | Facial expression recognition    | Emotional responses   |  |
| Ivanov et al. (2020)                | Biosecurity, automation<br>technologies and economic<br>resilience of travel, tourism and<br>hospitality companies              | Literature review                | -   |  |
| Scott et al. (2020)                 | Measuring perceived beauty of the Great Barrier Reef using eyetracking technology.  | Wearable eye-tracking devices    | -   |  |
| Zamorano et al. (2020)              | Smart Airports: Acceptance of Technology by Passengers.   | Personal interviews              | -   |  |
| Amankwah-Amoah<br>(2021)            | COVID-19 pandemic and innovation activities in the global airline industry: A review  | Literature review                | -   |  |
| loannou et al. (2021)               | That's private! Understanding travelers' privacy concerns and online data disclosure.   | Systematic literature review     | Travelers' online privacy concerns (TOPC)                           |  |
| Kim et al. (2021)                   | Does International Travel Frequency<br>Affect COVID-19 Biosecurity<br>Behavior in the United States?                            | Online survey                    | Value–attitude–<br>behavior theory                                  |  |
| Ali Gaafar & Al-Romeedy<br>(2022)   | Neuromarketing as a Novel Method<br>to Tourism Destination Marketing:<br>Evidence from Egypt                                    | Questionnaire                    | -   |  |
| Boo & Chua (2022)                   | An integrative model of facial recognition check-in technology adoption intention: the perspective of hotel guests in Singapore | Online questionnaire             | Technology acceptance<br>model (TAM) and<br>privacy calculus theory |  |
| Boz & Koç (2022)                    | Using Neuromarketing Tools in Hospitality and Tourism Research  | Literature review                | -   |  |



| De-Frutos-Arranz &<br>López (2022)                             | The State of the Art of Emotional<br>Advertising in Tourism: A<br>Neuromarketing Perspective   | Bibliometric analysis | -                                 |
|--|--|-----------------------|-----------------------------------|
| El Fkharany (2022)   | Applying Biometric Technology for<br>Enhancing Airports' Efficiency<br>during Covid-19 pandemic: A case<br>study of Egyptian Destination | Questionnaire         | Technology acceptance model (TAM) |
| Halkiopoulos et al.<br>(2022)                                  | Neuromarketing as an Indicator of Cognitive Consumer Behavior in Decision-Making Process of Tourism destination—An Overview              | Literature review     | -                                 |
| Neo & Teo (2022)  Biometrics in Tourism: Issues and Challenges |  | Literature review     | -                                 |

Source: own elaboration

Considering the large number of recent studies published within a short period of time (Paul et al., 2021; Barari et al., 2021; Knani et al., 2022; Oliveira et al., 2022), as well as the abundance of previous research on different perspectives, such as the technology used (Ding, 2020; Scott et al. 2020), the time of collection of tourist data (Li et al., 2018; Ioannou et al., 2021), or the link between behavior and health (Kim et al., 2021; Kim et al., 2022), it is crucial to thoroughly investigate the use of biometric analysis in the research on tourist consumer behavior. To the best of our knowledge, none of the previous studies have attempted to review this body of work extensively. Accordingly, this study seeks to bridge this gap in the literature with the aim of providing a solid basis for future research and contributing to the development of more effective strategies for the tourism industry.

To remedy this shortfall, we relied on (Leonidou et al., 2010; Leonidou & Leonidou, 2011; Lim & Buntine, 2016; Sigala et al., 2021; Grazziotin et al., 2022; Huang et al., 2023; Mazov & Gureyev, 2023), who conducted a bibliographic review to carry out their research. We also relied on the research of Paul & Benito (2018), Rosado-Serrano et al. (2018), Chen et al. (2021), and Hassan et al. (2021), who agreed to identify trends, gaps, or areas for future research to provide a comprehensive and up-to-date overview of the field of study, and in some cases, a future research agenda to stimulate academic research.

Furthermore, following the work of Al-Nakeeb et al. (2018), Mustak et al. (2021), and Reyes-Menendez et al. (2020), we carried out a review supported by techniques from artificial intelligence and machine learning.

Using previous research that was based on the analysis of consumer-generated data (Mustak et al., 2021; Reyes- Menéndez et al., 2020), this study aims to develop a research agenda (Rosado-Serrano et al., 2018) by statistically validating the results using log-likelihood statistical measures (Minhas & Hussain, 2014; Iyengar, 2012) and mutual information (Wu & Su, 1993; Bouma, 2009).

The main research question addressed in this study is as follows:

RQ1: Is there an association of topics in the corpus of previous research on tourism consumer behavior and biometric analysis that determines a research agenda for tourism?

# 3. Methodology

Two sets of analysis algorithms were used to conduct the review, analysis, and detection of connections between the topics in this study. On the one hand, latent Dirichlet allocation (LDA) topic modeling, one of the most popular topic models first proposed by David Blei (2003), was used to detect the most prominent topics in the extracted data for each of the topics and thematic trends by further analyzing co-occurrences between words (Jacobi et al., 2016; Nikolenko et al., 2017). Furthermore, a cluster analysis was carried out on the corpus of documents to identify keywords and their frequency. In addition, the research agenda (Randhawa et al., 2016) was validated with log-likelihood statistical measures (Minhas & Hussain, 2014; Iyengar, 2012) and mutual information.

### 3.1 Data collection

The search terms in this study were identified using the procedure proposed by Mustak et al. (2021); we also consulted the keywords used in previous bibliographic reviews (Leonidou et al., 2010; Lim & Buntine, 2016). An initial search was performed in the entire Web of Science (WoS) database (Vanhala et al., 2020), which guarantees the quality of proceedings and publications by applying Garfield's law and Bradford's discrete law (Borgman & Furner, 2002; Zhao et al., 2019; Paul et al., 2021a,b) using the following terms: "tourism", "tourism consumer", "tourism consumer behavior", "online tourism buyers", "eye tracking, "eyemovement behavior", "biometric analysis", "biometric technologies", "digital technologies", and "digital environments". This allowed us to arrive at the keywords.

In the first phase, a search was carried out that allowed us to identify and download the 20 most cited articles and the 20 most relevant of each search conducted. According to Vanhala et al. (2020), the number of citations contained in each article is not used



to compare the search results. To identify and determine the keywords for this study, the sets of words that were related to each other were analyzed based on the search for "Tourism consumer behavior AND biometrics", as shown in Table

Table 2 - Database search details

|                       | Search Terms  |  |  |
|-----------------------|---|--|--|
| Field Tag: Title (TI) | TI=("tourism consumer" AND "biometric analysis" OR "eye tracking")  |  |  |
|                       | TI=("tourism consumer behavior" AND "digital  |  |  |
|                       | environments" OR "digital technologies")  |  |  |
|                       | TI=("tourism behavioral" AND "eye tracking")  |  |  |
|                       | TI=("tourism" AND "eye tracking" OR "eye-movement behavior" OR "biometric analysis") TI=("online tourism buyers" AND "consumer behavior") TI=("biometric technologies" AND "tourism consumer behavior") |  |  |
|                       |   |  |  |
|                       |   |  |  |
|                       |   |  |  |

Source: own elaboration

In order to carry out a review of the literature through bibliographic analysis using automatic and semiautomatic analysis tools and to determine an appropriate sample size, research works published to date in different subject areas with the same objective as this research have been considered. The most relevant studies are shown in Table 3 below.

Table 3 - Main contributions and their sample sizes

| Authors                     | Method                                   | n   |
|-----------------------------|--|-----|
| Putri et al. (2017)         | LDA model                                | 100 |
| Radhakrishnan et al. (2017) | Text mining, Clusters                    | 627 |
| Huang et al. (2018)         | Topic modelling, LDA model, STLDA model  | 160 |
| Mustak et al. (2020)        | Topic modelling, LDA model, VOSViewer    | 214 |
| Talafidaryani (2020)        | Topic modeling, LDA model                | 191 |
| Vanhala et al. (2020)       | Topic modeling, Text analysis, STM model | 495 |

Source: own elaboration

As can be seen in Table 3, previous studies used different sample sizes (Putri et al., 2017; Huang et al., 2018; Mustak et al., 2020; Talafidaryani, 2020). However, it is noteworthy that two of the previous studies employing data-mining techniques (Radhakrishnan et al., 2017; Vanhala et al., 2020) used samples of 627 and 495 articles, respectively. Accordingly, in line with these two studies, we collected a sample of 457 articles for our data-mining investigation.

We performed a systematic data filtering and selection process for a more precise data analysis based on several previous studies (Mustak et al., 2021; Vanhala et al., 2020; Reyes-Menendez et al., 2020). For this purpose, after the initial search, which yielded a total of 457 articles, a manual cleaning process was performed according to the procedure of Vanhala et al. (2020), where articles that did not have an abstract (AB), year of publication (PY), and source of information (SO) were excluded, resulting in a total sample of 422 articles with the metadata of authors, title, keywords, and abstract (Blasco-Arcas et al., 2022).

## 3.2 Corpus linguistics and latent Dirichlet allocation (LDA) model

The corpus linguistics (CL) methodology combines both quantitative (Jia et al., 2018; Saura et al., 2018) and qualitative approaches (Baker et al., 2008). To conduct this study, a machine-based technique of the latent Dirichlet allocation (LDA) model was applied (Reyes-Menéndez et al., 2020).

The goal of the LDA model is to detect how many times a document contains the same word. This model is based on probabilistic analysis which allows the identification of keywords and topics associated with those keywords (Reyes-Menéndez et al., 2020).



The mathematical model developed in Python allows the establishment of a certain number of topics based on the identified word clusters (Jia, 2018).

Following the standardized process presented by the LDA model, based on the number of words obtained, including repeated words and their frequency, a name or label is assigned to each group to identify the topic.

There are two phases to applying this model: (1) The registration of all the keywords in the document corpus and (2) the identification of the topics associated with those keywords (Reyes-Menéndez et al., 2020). In the first step, the mathematical distribution is calculated to identify the topics objectively (see Equation (1)).

$$p(\beta_{1:K}, \theta_{1:D}, z_{1:D}, w_{1:D}) = \prod_{i=1}^{K} p(\beta_i) \cdot \prod_{d=1}^{D} p(\theta_d)$$

$$\cdot \sum_{n=1}^{N} p(z_{d,n} | \theta_d) p(w_{d,n} | \beta_{1:K}, z_{d,n})$$
(1)

ві Distribution of word in topic i, K topics altogether

 $\vartheta d$  Proportion of topics in document d, D documents altogether  $z_d$  Topic assignment in document d  $z_{d,n}$  Topic assignment for the nth word in document d, N words altogether  $w_d$  Observed words for document d  $w_{d,n}$  The nth word for document d

Following this, the keywords associated with the topics are identified by using Gibbs sampling (see Equation (2); Jia, 2018) in the MAC version of the Python software LDA 1.0.5.

$$p(\beta_{1:K}, \theta_{1:D}, z_{1:D} | w_{1:D}) = \frac{p(\beta_{1:K}, \theta_{1:D}, z_{1:D}, w_{1:D})}{p(w_{1:D})}$$
(2)

### 4. Results

# 4.1 Keywords and frequency

A keyword analysis was carried out to identify the most prominent concepts in the corpus (Reyes-Menéndez et al., 2020). One of the measures used in corpus linguistics is frequency, which establishes the number of times a word is repeated in a text (Baker, 2006) and thus serves to highlight the importance of certain words according to the number of times they are repeated in a corpus (McEnery & Hardie, 2013).

In descending order of their occurrence in the analyzed data, the most frequent terms in our data were "information" (404 times), "tourism" (359 times), "research" (341 times), "online" (309 times), "use" (290 times), "data" (276 times), "biometric" (263 times), and "technology" (261 times). These results suggest that the analyzed publications focused on the information generated by users online or on the analysis of data and information provided through biometric technologies; therefore, "online" was the primary source of "data".

### 4.2 Topics

After considering the most frequently used keywords in the analyzed corpus (see Section 4.1), we proceeded to the analysis of topics or clusters linking these keywords in our corpus. The groups of words that create the corpus of a document form the topics, which in turn are made up of their keywords (Reyes-Menéndez et al., 2020). To detect the relevant topics of our analysis, the LDA model and its equation (1) were used (see Section 3.2). To measure the thematic correlation and determine the coherence score of the different topics detected through the measurement of word distances, we used the topic coherence metric, which allowed us to evaluate our LDA model. The value obtained for our analysis was 0.45, suggesting a strong correlation between topics (Syed & Spruit, 2017; Rama-Maneiro et al., 2020).

The results with a coherence score of  $\sim$ 0.46 were considered, resulting in 26 topics that constitute the research agenda of the main drivers in the field of tourism consumer behavior and biometric analysis technologies.



Of the 26 topics detected, the 7 topics with the highest contribution were "Variables", "Healthcare", "Technology", "Service", "Perception", "Security", and "Travel".

Table 4 below shows the keywords that make up each of the 26 topics identified. To perform the selection of topic names, a randomized controlled process was carried out by automatically sorting the words into topics and manually defining the topic name based on these words (Jia, 2018). Following the work of Liu et al. (2017), Jia et al. (2018) and Büschken & Allenby (2020) who also developed their research work based on topic identification using LDA, topics were identified manually as follows: from the list of words, the first 10 words that could adequately describe the topic were selected from the top 10 words.

This manual definition of topics for identification is a procedure used by authors such as Büschken & Allenby (2016) and Liu et al. (2017) under the LDA model. The research agenda was then developed using the topics and keywords (see Section 4.3 for further details).

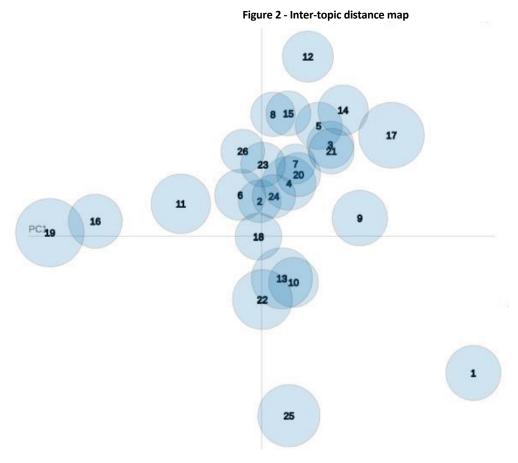
Table 4 - Topic contribution and keywords of the topics

| Topic num Topic tag |                 | Keywords   | Topic    |  |
|---------------------|-----------------|--|----------|--|
|                     |                 | Reywords   | contrib. |  |
| 16                  | Brand           | tourism, app, destination, sport, adoption, sponsorship, customer, restaurant, choice              |          |  |
| 17                  | Travel          | security, factor, participation, sport, passport, airline, error, satisfaction, intention          |          |  |
| 23                  | Preferences     | purchase, website, perceive, beauty, presence, tourism, product, risk                              | 0.73     |  |
| 24                  | Credibility     | shopping, perceive, consumer, engagement, platform, work, relationship, expectation                |          |  |
| 18                  | Privacy         | security, traveler, travel, group, adoption, intention, avatar, improve, research                  |          |  |
| 5                   | Service         | employee, menu, experience, agent, interaction   | 0.72     |  |
| 19                  | Servicescape    | workload, tourism, travel, saccade, marketing, discrimination, music, biometric                    |          |  |
| 8                   | Experience      | destination, comment, internet, visit, map, device   | 0.71     |  |
| 3                   | Variables       | price, advertisement, review, theme  |          |  |
| 1                   | Information     | language, disclosure, valence, criterion   |          |  |
| 22                  | Profile         | viewer, label, dve, woman, scs, website, guide, millennial   |          |  |
| 13                  | Security        | group, consumer, passport, storytelling, rating, change, innovation, similarity                    |          |  |
| 6                   | Analysis        | Fingerprint, map, fixation, accident   |          |  |
| 0                   | Experience      | image, brand, staffing, virtual agent  |          |  |
| 10                  | Consumer        | website, review, information, platform, process, usability, technology                             |          |  |
| 2                   | Destination     | city, recall, preference, vehicle, plan  |          |  |
| 25                  | Lifestyle       | channel, telecare, landscape, travel, app, telephone, sport, eat                                   | 0.66     |  |
| 9                   | Healthcare      | telepresence, health, biometric, device  |          |  |
| 15                  | Insight         | guest, health, consumer, disclosure, group, care, perceive, willingness                            |          |  |
| 14                  | Perception      | country, tourism, affordance, servicescape, customer, image, passport, marketing                   |          |  |
| 11                  | Technology      | fulfilment, model, trust, recovery   |          |  |
| 21                  | Personalization | tourism, experience, satisfaction, customer, flow, patient, tourist, internet, customize, consumer |          |  |
| 4                   | Location        | space, contract, map, device, destination 0.   |          |  |
| 7                   | Mood            | contradiction, recognition, authority, analyst 0.49  |          |  |
| 12                  | Attitude        | customer, satisfaction, tourism, implementation, task, participant 0.4                             |          |  |
| 20                  | Measurement     | rating, testing, image, reputation, passenger, sponsorship, disturbance, traveler, experience      |          |  |

Source: own elaboration

For a more visual understanding of the distances between different topics, the map in Figure 2 was created to show the topics and the distances between them. Closer circles represent associated topics, while unrelated topics appear further apart. The size of the circles represents the frequency of the topic in the document corpus. In our analysis, the most frequent topics in the corpus were 17 "Travel", 19 "Servicescape", and 25 "Lifestyle".





Source: own elaboration

As can be seen in Figure 2, Topic 25 "Lifestyle" was somewhat isolated from the others in terms of inter-topic distance. The same applies to Topic 1 "Information", Topic 9 "Healthcare", and Topic 12 "Attitude". Interestingly, Topics 10 "Consumer", 13 "Security", and 22 "Profile" created a single group. Similarly, there was a small distance between Topic 16 "Brand" and Topic 19 "Servicescape". While Topic 11 "Technology" was isolated, it was relatively close to Topics 16 "Brand" and 6 "Analysis", as well as to Topics 3 "Variables", 5 "Services", 14 "Perception", 17 "Travel", and 21 "Personalization".

Based on the themes identified, five categories were created (1) KPIs; (2) Technical; (3) Personalization; (4) Health; (5) Travel and Transport. Below, we explain which topic corresponds to which category as part of the research agenda.

### 4.3 Research agenda

Following two previous studies by Ivanov & Webster (2020) and Femenia-Serra et al. (2018), who developed agendas related to the adoption of technology, namely artificial intelligence (AI) and robotics in (smart) tourism and tourism experiences respectively, based on studies by Mustak et al. (2021), who developed a research agenda based on AI in marketing, and in line with De Keyser et al. (2021), who developed a research agenda related to the use of biometrics by businesses, we have developed an agenda for tourism consumer behavior and biometric analysis in this study.

Based on the studies by De Keyser et al. (2021) and Blasco-Arcas et al. (2022), our agenda (see Table 5) was constructed using the results obtained in the identification of themes extended by the identification of co-occurrences.

Accordingly, in the "Research direction" column, we list the above-mentioned categories related to the second column, i.e., "Topic number", which corresponds to the different numbers assigned to each topic identified with our analysis. Then, in the third column, we present the "Topic tags" related to the number. In addition, to facilitate the understanding of the research agenda and its reading in the table, the "Description" column is included, which refers to this category and the topic tags it contains. Finally, and following the work of De Keyser et al. (2021), the "Research avenues" column shows the research questions suggested for each of the proposed categories.



Table 5 - Research agenda

| Research<br>direction | Topic num.                      | Topic tag   | Description   | Research avenues  |
|-----------------------|---------------------------------|---|---|---|
| KPIs                  | 12<br>17<br>20<br>21<br>24      | Attitude<br>Travel<br>Measurement<br>Personalization<br>Credibility | Contributions related to the different metrics that can be taken into account to measure consumer behavior                            | <ul> <li>What are the most KPIs for tourism industry gathered with biometric technologies?</li> <li>How can biometrics KPIs be incorporated into a managerial strategy?</li> <li>Which KPIs are more numerous: qualitative or quantitative?</li> <li>What model and theoretical framework is it possible to create based on these KPIs?</li> </ul>  |
| Techniques            | 0<br>4<br>6<br>7<br>19          | Experience<br>Location<br>Analysis<br>Mood<br>Servicescape          | Contributions related to the different techniques that can be applied to analyze tourism consumer behavior through biometric analysis | - Which techniques are widely used in biometric research for tourism? - Which new technologies can be implemented in the future? - How can customers' privacy concerns be quantified in relation to data collected with biometrics in tourism? - Which biometric screening techniques are best accepted by tourism consumers? - What is the best way to use biometric data collected in connection with COVID-19 for managerial purposes? - Which of the biometric screening techniques used in tourism provide the most reliable results?  |
| Personalization       | 2<br>5<br>10<br>18<br>22        | Destination<br>Service<br>Consumer<br>Privacy<br>Profile            | Contributions focused on exploring personalized approaches using biometric analysis to tailor experiences for tourism consumers       | - How does destination personalization through biometric analysis influence tourist satisfaction and loyalty?  - What are the key factors influencing tourist preferences for personalized services in the context of biometric analysis?  - How do privacy concerns impact tourist acceptance and the adoption of personalized biometric services?  - What are the implications of tourist profile customization using biometric data for destination marketing and service delivery?  - How can chatbot-based personalized interactions enhance tourist experiences and engagement in biometric-enabled tourism services? |
| Health                | 1<br>3<br>9<br>15<br>25         | Information<br>Variables<br>Healthcare<br>Insight<br>Lifestyle      | Implications and impact of the global social and economic situation on tourism  | - What biometric health measures for COVID-19 persist after the pandemic? - How can the tourist consumer experience be improved in the context of a global pandemic? - What are the best practices implemented by governments to detect symptoms associated with diseases through biometric analysis of tourists? - What is the level of tourist concern about biometrics after the COVID-19 pandemic?  |
| Travel and transport  | 8<br>11<br>13<br>14<br>16<br>23 | Experience Technology Security Perception Brand Preferences         | Contributions and<br>future lines of<br>research related to<br>travel and means<br>of transport                                       | - How could the mass transit travel experience be improved by using biometric technologies? - What kind of biometric screening is present in luxury transport? - What are the constructs for successful implementation of biometric technologies in travel and transport? - What differentiates travel and transport biometrics from being a luxury or a commodity? - What is the relationship between the use of tourist transport and the security perceived by users?  |

Source: own elaboration



Of the five research directions presented in our research agenda, the first is that of "KPIs"; secondly, we propose research questions around the research direction related to "Techniques"; the third research direction corresponds to "Personalization"; fourthly, we formulate research questions related to the research direction of "Health"; finally, we present the research direction of "Travel and transport".

#### 5. Discussion and conclusion

Despite the growth of scientific research on biometric analysis and tourism, theoretical studies highlighting the importance of studying tourism consumer behavior through biometric analysis remain scarce. Therefore, further improving the algorithms and methods applied to data analysis in this field of study is urgently needed.

To address this research gap and following previously used models such as that of Arbelaitz et al. (2013), where the use of LDA allowed themes to be extracted from the content of a corpus of a travel website to analyze the interest of tourists, we conducted a bibliographic review with machine learning and artificial intelligence techniques.

Similarly, Shen et al. (2016) used this model to extract topics and topic probability distributions from Facebook user comments and to identify the types of attractions tourists are most interested in. Furthermore, Jiang et al. (2015) analyzed themes in the content of photos on social networks using an expanded LDA model and provided personalized recommendations to users. Hao et al. (2010) also proposed a location topic model based on LDA to recommend travel destinations based on travel intention; in the aforementioned study, the authors also extracted the topics that characterized a certain location from a large collection of travel logs.

The results presented in this study can serve as a reference for multidisciplinary companies, whether in the tourism sector or not, that want to implement marketing strategies that take into account the current tourism landscape.

For example, taking as a reference the first research direction proposed in the research agenda, "KPIs", companies can use our research avenues, such as "What are the most important KPIs for the tourism industry gathered with biometric technologies?", to measure the behavior of their consumers.

From a business perspective, the tourism sector experienced considerable growth before the COVID-19 pandemic (WTTC, 2020), placing it at the top of the list as a high-potential sector for investment, research, development, and innovation strategies. These data lead us to focus on research directions 1 and 2 of our agenda, "KPIs" and "Techniques" respectively, which, along with the proposed research avenues, aim to identify the metrics for measuring consumer behavior and also the different techniques that can be applied to analyze consumer behavior through biometric analysis.

In this sense, and as possible hypotheses derived from the results of this study and presented as research direction 1, "KPIs", we formulate the following proposition:

1. The utilization of biometric analysis technologies in tourism consumer research enhances our understanding of key performance indicators (KPIs) and informs strategic decision-making processes.

Analyzing ways to personalize offers to tourist consumers is presented as another possible research direction ("Personalization"), which corresponds to research agenda number 3. Doing so will translate into better user adoption and less effort on the part of users in the search process. In one relevant study, Lu (2015) developed a thematic Probit-Dirichlet hybrid allocation (PDHA) model by including temporal features of documents to detect the cyclical dynamics of a topic, thus reflecting user habits with regard to a particular topic; this information can be used meaningfully to formulate recommendations and personalize products and services to users in specific contexts. Based on this evidence, and based on the third research direction of "Personalization", our third proposition can be formulated as follows:

2. Personalization strategies tailored to individual preferences and behaviors contribute to enhanced customer satisfaction and loyalty in the tourism industry.

Considering that consumer behavior is prone to frequent changes (Desai & Mahajan, 1998), tourists' decisions are influenced by numerous variables. Several authors argue that a tourism consumer is an agent with changing needs and preferences (Chen et al., 2013; Strömberg et al., 2016). Accordingly, it is essential to identify in a timely manner those topics that are of current interest to users or that affect them directly due to the current circumstances, such as the outbreak of a pandemic or a natural disaster. In this sense, and in line with the research direction proposed in our research agenda corresponding to "Health" and Travel and transport", we formulate the following proposition:

3. Addressing health considerations, including biosecurity measures and health-related risks, is essential for promoting trust and confidence among tourists in post-pandemic travel environments.



Furthermore, considering how the changes affect the type of transport used by tourists (Chen et al., 2021; Holmes et al., 2021) and in line with research direction 5 "Travel and transport", we formulate the following proposition:

4. Innovations in travel and transport technologies have the potential to transform the tourism landscape, offering new opportunities to enhance the convenience, safety, and sustainability of travel experiences.

Concerning the research directions of "Travel and transport" and "Health", including more specifically the issues of security, technology, or healthcare, airports and directly related companies can benefit from our findings by identifying the issues that most concern tourism consumers and thus adopt measures and resources in their facilities and services to best meet their clients' needs and expectations (Melis et al., 2018). In this domain, adopting new biometric or biosecurity technologies is a central issue (Trip & Badulescu, 2022).

On the other hand, companies involved in development and innovation can use our results on security and health, privacy, or personalization issues to develop new products or adapt existing ones. Similarly, tourism and market researchers can benefit from our findings to start new lines of research or continue our investigation (Lee, 2021).

In summary, all stakeholders in the tourism sector need to be involved to overcome the current crisis and evolve towards a more sustainable model where small businesses in the sector effectively coexist with large tour operators (Sharma et al., 2021).

However, relevant research in this area is limited. Among the few pertinent studies, Ivanov & Umbrello (2021) explored the use of artificial intelligence and robotic systems in tourism by developing a research agenda on the subject. Along similar lines, Chi et al. (2020) or Loureiro et al. (2020) conducted systematic reviews of the literature on artificial intelligence and proposed a future research agenda. However, none of the aforementioned studies focused specifically on the use of biometric analysis.

Several other studies, such as Trip & Badulescu (2020), focused on best practices in the use of digital technologies and tourism security during COVID-19, presenting biometrics as one of the most important resources employed in the tourism industry. Acknowledging acceptance of biometric technologies, Norfolk & O'Regan (2020) conducted research on security, safety, and crowd management at mass events. However, neither of the aforementioned previous studies developed a relevant research agenda.

In contrast to the research by Ioannides & Gyimóthy (2020), Khalid et al. (2021) and Sharma et al. (2021), which focused on tourism consumer behavior, our research on biometric analysis has led us to obtain data on consumer behavior and consumer identification. This was not considered in the initial research design stage and opens up future lines of research that could focus on biological rather than purely tourism behavior.

Future lines of research could be related to automation and robotics, which are becoming increasingly functional in the tourism sector and directly impact the behavior of the tourist consumer (Knani et al., 2022).

The development of a research agenda based on the identified themes further enriches our understanding of the key drivers shaping future research directions. Drawing on previous studies and extending the identification of themes, our agenda encompasses five overarching categories: KPIs, Technical, Personalization, Health, and Travel and Transport. These categories provide a structured framework for tackling critical research questions and exploring emerging trends in tourism consumer behavior and biometric analysis.

In this context, the significance and novelty of this study is that we develop a clear research agenda, combining research directions that have not been previously analyzed in the field of tourism and biometric analysis.

Only one database, Web of Science (WoS), was considered for the study, and our sample did not include unpublished articles or other scientific sources. In addition, the documents analyzed depended on the search keywords used. It is recommended that future research consider additional databases and expand the number of keywords to increase the number of publications.

Nevertheless, the data presented and analyzed here constitute a representative sample that allows for further research on tourism consumer behavior with a clear framework for future action.

Considering that the behavior of tourism consumers varies according to different contexts and the speed at which technology evolves, it would be advisable to conduct research similar to ours in order to identify new lines of research in this direction.

In this study, we used machine learning and artificial intelligence techniques to thoroughly review and analyze a total of 422 academic papers that use biometric analysis in the tourism sector.

The results of our research allowed us to answer the research question (RQ1: Is there an association of topics in the corpus of previous research on tourism consumer behavior and biometric analysis that determines a research agenda for tourism?) by finding 26 topics grouped into 5 categories, which we have called research directions, resulting in a research agenda (see Table 5).



Additionally, for each of the research directions, we have formulated research avenues for those companies and researchers in the tourism sector willing to use biometric analysis technologies.

In the context of the recent growth of scientific publications on tourism consumer behavior and biometric analysis, our results provide compelling evidence that there is a research agenda for tourism consumer behavior that combines biometrics with tourism, thereby facilitating the further work of researchers and practitioners in this area. Importantly, this study also reveals a significant connection between biometric screening in tourism and health and safety aspects, especially in the context of COVID-19. In line with Trip & Badulescu (2020), who focused their research on the use of digital technologies and tourism security during COVID-19 and presented biometrics as one of the important resources used in the tourism industry, or Norfolk & O'Regan (2020), who conducted research on safety, security, and crowd management and acknowledged the acceptance of biometric technologies for such purposes, our research demonstrates and confirms the importance of the study of biometric technology applied to the tourism consumer in terms of safety, security, and privacy.

In this respect, new research lines and avenues are open and should be considered by future researchers and practitioners in consumer behavior biometrics and tourism.

Similarly, based on the results of our bibliographic review, we developed a statistical measure of coherence, applying machine learning and artificial intelligence techniques supported by the statistical measure of coherence. This constitutes the originality and novelty of this study. Our results revealed that the key categories in the data on tourism consumer behavior and biometric analysis are "KPIs", "Techniques", "Personalization", "Health", and "Travel and transport". Taking into account the imminent recovery of the tourism sector after the COVID-19 pandemic (Chang et al., 2020), we can expect considerable growth in the use of biometric technology in this sector and its application to the behavioral domain in terms of safety, health, and travel and transport.

#### Credit author statement

Conceptualization, N.R.L, A.R.M and A.V.B.; methodology, N.R.L and A.R.M.; data collection N.R.L.; formal analysis, N.R.L.; writing—original draft preparation, N.R.L, A.R.M. and A.V.B.; writing—review and editing, N.R.L. All authors have read and agreed to the published version of the manuscript.

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